

# APPLICATION INFORMATION



## SUBMISSION WALK-THROUGH

### Producer Code and Agent of Record:

The producer code and agent of records are pulled directly from the agency account in our PolicyCenter system. This account is still managed by our Marketing team, and you can contact them directly for any updates. Roadrunner will display the producer codes and associated agents of the user’s agency. Simply select the correct options for the submission.

Let's start your quick and easy quote.

**Producer Code:**  
Select One

**Agent of Record:**  
Select One

Next

### FEIN:

This number will be utilized to automatically pull the E-Mod from NCCI (and use it in the quote) and is a required field for any submission with New Mexico Mutual.

< Previous

What's the FEIN (Federal Employer Identification Number)?

🔒 We protect this information and never share it.

Next Question



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## Account Information Flow:

The following pages collect the basic business information needed to verify the account is in New Mexico, set up the business account using the name and address.

10%  
Quick & Easy WORK COMP

← Previous  
What's the business's New Mexico zip code?

Next Question

11%  
Quick & Easy WORK COMP

← Previous  
What's the name of the business?

Next Question

## Feature Alert!

If the business has been a prior policyholder of New Mexico Mutual, they will be registered in our system and we can pre-fill their location and business name information. If they are new to business, this information will be entered as normal.

14%  
Quick & Easy WORK COMP

← Previous  
Just to confirm, this is correct?

**New Mexico Mutual**  
5201 Balloon Fiesta Pkwy NE  
Albuquerque, NM 87113

Yes No

17%  
Quick & Easy WORK COMP

← Previous  
What is the business's physical New Mexico address?

Address:  
|

Suite or Apt # (optional):  
|

City:  
|

State: | Zip:  
|

Next Question

Contact Us



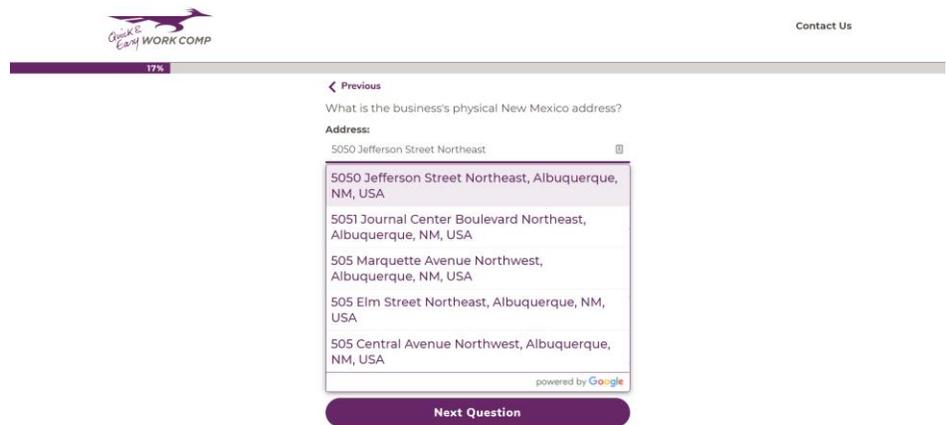
# APPLICATION INFORMATION



## Address Integration with Google:

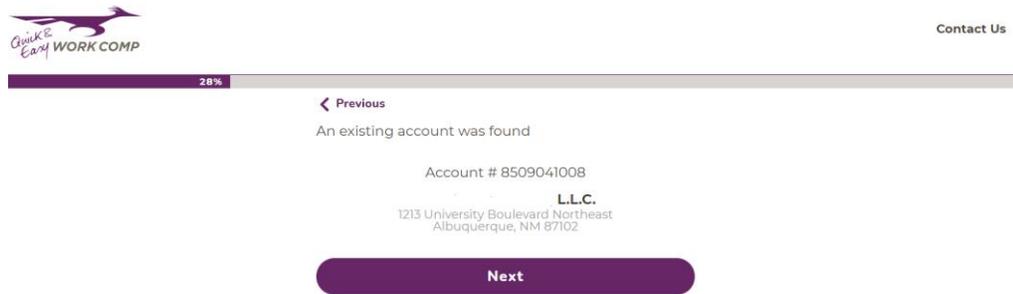
As you enter the address with Google, you'll be pleased to discover that we are automatically syncing with Google Places. Simply begin typing the address and a list of possible options will appear. Select the correct one and continue.

As part of our new application, we attempted to create a quick and streamlined solution for our agents. We hope this will cut down on manual entry time.



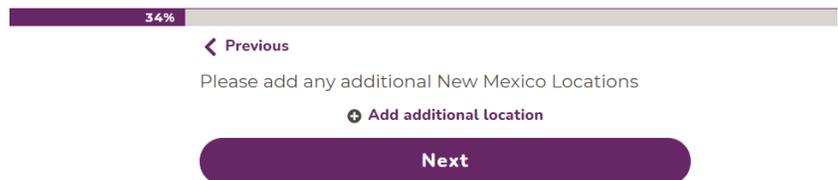
## Existing Accounts:

If an existing account is found to have the same name and address and FEIN as a prior account, a confirmation screen will appear to inform you that we are associating the submission with this old account.



## Additional Location Screen:

This screen exists to allow you to enter additional locations. These additional locations can be used later on to associate payroll for each classification to different locations. Simply click "Add additional Location" and enter the additional location, they can be removed by clicking the "Remove" button.



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## Business Entity Type:

Select the appropriate option. Roadrunner is a dynamic application; we have streamlined the flow to react to the correct business type.

A screenshot of the 'Business Entity Type' selection screen. At the top left is the 'Quick & Easy WORK COMP' logo. A progress bar shows 26% completion. A 'Previous' button is at the top left. The instruction reads: 'Please select the business type:'. Below this are six buttons: 'LLC', 'Corporation', 'Not for Profit Corp.', 'Sole Proprietorship', 'Partnership', and 'Joint Venture'. A phone icon is in the top right corner.

## Owner and Employee Information:

Enter the owner (if applicable) and employee count for the policy when the business starts.

A screenshot of the 'Owner and Employee Information' entry screen. At the top left is the 'Quick & Easy WORK COMP' logo. A progress bar shows 34% completion. A 'Previous' button is at the top left. The instruction reads: 'How many owners and employees will the business have in New Mexico when the policy starts?'. Below this are two input fields: '# Owners:' and '# Employees:'. A 'Next Question' button is at the bottom. A phone icon is in the top right corner.

## Class Code Entry:

There are now two ways to enter class codes with Roadrunner. The primary is to utilize our class code wizard. Simply type in the description of operations and our application will match that phrase to the correct class code. In the example below, the user has entered "Mexican food restaurant with delivery." Our class code wizard has found two possible class codes: Restaurant NOC and Restaurant Fast-food. You may be prompted with follow up questions that may add companion class codes to your policy.

A screenshot of the 'Class Code Entry' screen. At the top left is the 'Quick & Easy WORK COMP' logo. A progress bar shows 43% completion. A 'Previous' button is at the top left. The instruction reads: 'Briefly describe what the business does:'. Below this is a text input field containing 'Mexican food restaurant with delivery'. Below the input field is the text: 'E.g., Medical Office, Brewery, Painter.'. At the bottom are two buttons: 'Next Question' and 'Classic Mode'. A phone icon is in the top right corner.



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← Previous

Our class code wizard thinks the business does one of these things:

RESTAURANT NOC

RESTAURANT-FASTFOOD

Try a different description for the business

## Classic Mode:

Alternatively, you may select “Classic Mode” after entering the description and enter the class codes directly into the application. Simply type in the class code by number or description and press Add. This will create Class Code cards with the relevant classification.

← Previous

Enter each class code or description individually below and click add.

Classification:

restaurant

HOTEL & SALESPERSONS, DRIVERS--ALL OTHER THAN RESTAURANT EMPLOYEES	9052
HOTEL: RESTAURANT EMPLOYEES	9058
RESTAURANT NOC	9082
RESTAURANT-FASTFOOD	9083
SHEET METAL PRODUCTS MFG.-SHOP ONLY	3076

The same classification can be added multiple times, up to the number of locations that were added previously.

For each card, you may select the appropriate location, description, enter the payroll, and number of employees for each code.

An option to add a class code on an ‘if-any’ basis exists on each individual class code card. Simply click the box to designate the code on an if-any basis.

← Previous

Enter each class code or description individually below and click add.

Classification:

|

Add

Next

Add

Classification: 9082 Remove

Choose Location:

1: 1213 University Boulevard Northeast,Albuquerque... x v

---

Choose Class Description:

RESTAURANT NOC x v

---

If Any

Payroll: \$ \_\_\_\_\_ # of Employees: \_\_\_\_\_

Be sure to add payroll for included owners

Next



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## Prior Coverage and Claims:

The next flow series will request any prior coverage and claim history for the account. Select the correct options, indicating if there has been prior coverage, and if so, if that history is available. If the business has had prior coverage, up to five loss runs total may be submitted.

Quick & Easy WORK COMP 71%

< Previous

Has the business ever had workers' comp coverage?

Yes

No

Quick & Easy WORK COMP 74%

< Previous

Is the prior history available?

Yes

No

< Previous

Let's start with the most recent policy and work backwards:

Carrier Name (optional):

Policy Effective:

Date

Policy Expiration:

Date

Valuation Date:

Date

Premium:

\$

Save and Continue

< Previous

Total Claims:

Total Losses:

\$

+ Add another Loss Run (up to 5 years)

Submit History

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## Account Holder Information:

That was quick! The last page prior to quote will request the account holder information.

A screenshot of a web form for account holder information. At the top left is the 'Quick & Easy WORK COMP' logo. At the top right is a 'Contact Us' link. Below the logo is a purple progress bar showing '71%'. The form contains a 'Previous' link with a left arrow, followed by the instruction 'Please enter the primary account holder's information below.' There are three input fields: 'First Name:' and 'Last Name:' (with a small 'x' icon between them), 'Phone Number:' (with a phone handset icon), and 'Email:' (with an envelope icon). At the bottom is a large purple button labeled 'Next Question'.

## Quote Page:

Roadrunner is in direct contact with our PolicyCenter, it will provide you with an estimated rate. There is a lot of information on this page, but some big highlights are:

- Notice the “Approved Within Binding Authority” text. If the quote is within New Mexico Mutual’s straight-through policy, this submission is eligible to be bound directly via Roadrunner. If it is not, we can continue on and submit the Policy to the Underwriting Department for review.
- Payment plans, policy start date and liability limits are displayed and dynamic. Select the plan appropriate for your client.
- Covered Owners can be added on this page. If you wish to cover an owner, simply add them using the + button.
- Our price breakdown displays all rate charges and breaks it down, just like PolicyCenter.
- Change the Employers Liability Limits and immediately see how it impacts the price.



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Approved Within Binding Authority

## Quote for Your Business

10 Payments \$2,100.00 Annual

**\$189.00** Per Installment

w/ \$210.00 down payment

Covered Owners

- 0 +

Safety

Price Breakdown	
RESTAURANT NOC	\$1,890.00
DRIVERS, NOC-COMMERCIAL	\$0
Manual Premium	\$1,890.00
Subject Premium	\$1,890.00
Modified Premium	\$1,890.00
Standard Premium	\$1,890.00
Premium discount	\$0.00
Expense constant	\$230.00
Terrorism premium	\$5.00
New Mexico Total Premium	\$2,100.00
New Mexico Total Cost	\$2,100.00
<b>Total Annual Policy Cost</b>	<b>\$2,100.00</b>

Policy Start Date

04/24/2020

Bind Policy

## Employer's Liability Protection

- You Choose -

<input checked="" type="checkbox"/> <b>Base Coverage</b> <b>\$100K</b> Per Accident <b>\$500K</b> Per Employee <b>\$100K</b> Policy Limit	<input type="checkbox"/> + \$7.00 Month <b>\$500K</b> Per Accident <b>\$500K</b> Per Employee <b>\$500K</b> Policy Limit	<input type="checkbox"/> + \$11.00 Month <b>\$1Mil</b> Per Accident <b>\$1Mil</b> Per Employee <b>\$1Mil</b> Policy Limit
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Any Questions?

Our team of friendly underwriters are ready to assist you.

Call Us:  
(505) 345-7260

Email Us

New Mexico Mutual's hours are 8am to 5pm Monday-Friday.

**NEW MEXICO  
MUTUAL**

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## Continue to Bind or Submit for Underwriter Review:

The last series of pages collect information needed to bind the policy, or if over 10k EAP, submit to the underwriting team for review. First, the address is collected and can be auto-filled using the same Google integration mentioned earlier.

[← Previous](#)

Let's make sure we have the right mailing address.

Address:



Suite or Apt # (optional):

City:

State:

Zipcode:

Submit

## Ownership Information:

Next, owner details, titles, and contact information is requested to for all covered and not covered owners. Ownership percentage is requested on the next page.

50%

[← Previous](#)

Who's the 1st owner that will not be **covered**?

First Name

Last Name



First Name required

Email



Title

The owner is active in the business

The owner is in New Mexico

Next Section

67%

[← Previous](#)

What percentage ownership do each of the owners have?

Owner One

%

Owner Two

%

Total

0%

Please explain the missing ownership:

Next Section



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## Bind and Purchase or Submit for Review:

The final page will summarize the amount due if purchasing the policy, provide a link to pay using our online bill pay system, and generate a link to access the binder documents.

If the policy is illegible to bind, the submission will be sent to our underwriting team and you can expect a response within 24 hours.



Contact Us

Sign In

100%

< Previous

## Purchase the Policy

**\$210.00**

Due Today

Followed by \$189.00 per month.

Policy effective Apr. 24, 2020

**Binder Number: 0101422101**

Loading Binder Documents...

Pay \$210.00

or



## Thanks

In order to finalize the submission, one of our friendly and helpful underwriters needs to connect with you.

Please note the submission number below for your records.

### Submission Number:

We promise to contact you within one business day.

Call Us:  
(505) 345-6245

Email Us

New Mexico Mutual's hours are 8am to 5pm Monday-Friday.

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